

*Finance & Administration and Sale Operations:
Operating Expense Controls*

ExpenseWatch.com with Salesforce allows Voyant Health to manage sales profitability and control company expenses.

“Salesforce and ExpenseWatch.com offer an unprecedented level of adaptation and integration, allowing everyone with a Salesforce account to submit expenses online. It enables us to analyze the expenditures and understand the true cost of acquiring business and makes it easier for us to make decisions.”

Zeev Gluzman

CEO

Voyant Health, makers of TraumaCad



Challenge

Eliminate manual expense management processes, gain visibility into operating expenses.

Solution

- Voyant Health implemented ExpenseWatch.com travel & entertainment expense reports module with Salesforce.
- The company quickly saw value of T&E expense control; extended use to include ExpenseWatch.com purchasing and AP invoice management.
- Online solution enables employees in Israel and the United States to access the application over the Internet no matter where they are.

Results

- Through ExpenseWatch.com and Salesforce integration, Voyant Health gained complete visibility into the cost of sales.
- Installing the full ExpenseWatch.com suite allowed Voyant Health to automate the control and management of all company expenses.
- ExpenseWatch.com serves as a monitoring tool that keeps track of actual expenses versus company approved budgets.